The Mini-Grid Policy Toolkit

Rationale, Approach, Content Highlights

Michael Franz Project Manager

EU Energy Initiative – Partnership Dialogue Facility (EUEI PDF)





Background on EUEI PDF

An Instrument of the EU Energy Initiative

- Founded in 2005 by EU Member States and the EC
- International team, hosted by GIZ

Objectives

- Improve the policy and regulatory environment for private investments
- Build institutional and thematic capacity for effective partner structures

Activities

- Service line 1: Energy Policy and Strategy Development
- Service line 2: Support to the Africa-EU Energy Partnership (AEEP)





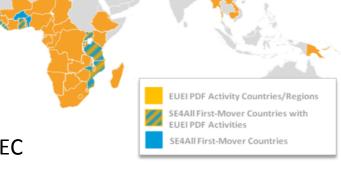














What Is a Mini-Grid?

- A mini-grid is a power system where the produced electricity is fed into a small distribution network that provides a number of end-users with electricity in their premises.
- Mini-grids are typically off-grid, less than 1 MW in capacity, and utilize diesel, renewable (+battery) or hybrid (combined) fuel sources to produce power.

The Rural Electrification Challenge

- In view of low electrification rates, economic and population growth, and large geographic areas with dispersed population, IEA has estimated that 60% of the additional generation capacity to be installed by 2030 will be off-grid.
- Rural consumer may pay over \$0.70 per kWh for electricity from a small petrol or diesel generator, \$1.20/kWh for power from a recharged car battery or even (much!) more for energy from kerosene, dry cells or candles.



Why Mini-Grids?

- Depending on the geographic and demographic situation, certain areas may not be economically supplied through grid extension.
- Abundant renewable energy sources in Africa, as well as drastic improvements on the technology side, make mini-grids increasingly viable.

Why Haven't Mini-Grids Taken Off yet?

- Hypothesis I: technology is not the issue (any more)
- Hypothesis II: traditional (utility / donor / CSR) ways of implementing mini-grids have inherent limits and will not suffice to meet the needs
- Hypothesis III: since viability of mini-grids is fairly recent, our understanding of viable business / operator models is lagging behind
- Hypothesis IV: this is intertwined with an inadequate understanding of how to create an attractive enabling environment (predominant situation in most countries)



Why Do We Need a Policy & Regulatory Framework?

- Defining the role of mini-grids in the national energy sector
- Establishing the institutional setup and the roles of stakeholders
- Laying out the rules of the game in legally binding terms
- Providing public, private, or community-based promoters and investors with the confidence required for their commitment while
- Protecting the rights of mini-grid customers and the wider public, including balancing economic, social and environmental considerations



Why a "Toolkit" for Policy Instruments?

- The starting points are the assumptions that
 - Mini-grids offer real opportunities and benefits for rural electrification
 - Policy and regulatory frameworks for mini-grids require additional work in most African countries
 - Lacking awareness about benefits and opportunities, as well as a lacking understanding of how to effectively regulate (or not regulate!) the sector are at the root of the problem
- Existing literature and available documentation
 - Focuses predominantly on best practices or technical aspects of mini-grids and at project level,
 - Doesn't link policy & regulatory requirements to the various possible operator models,
 - Doesn't sufficiently provide systematic and holistic guidance on what can be done, and how to do it.
- The Mini-grid Policy Toolkit will attempt to provide policymakers and other stakeholders with an improved understanding, and concrete recommendations, on how to establish a conducive policy & regulatory framework



Project Overview

- Project Framework: AEEP's "Renewable Energy Cooperation Program" (RECP)
- Partners:







- Geographical Focus: Africa (other regions in terms for experiences & best practices)
- Target audience:
 - Senior decision-makers as well as senior technical staff in public authorities
 - Development partners and donors, as well as rural electrification stakeholders and practitioners
- Approach





The Mini-Grid Policy Toolkit

Structure

- Introduction: Mini-Grids and Rural Electrification
- Mini-grid Technology
- Mini-grid Operator Models
- Mini-grid Policy and Regulatory Frameworks
- Enabling Mini-Grid Progress in Africa: Lessons and Recommendations
- Annexes, incl. literature / further reading, case studies, etc.

Format

- Short, condensed document with a lot of visualization elements
- Available in English and French



Content Highlight I: Mini-Grid Operator Models

	Model 1	Model 2	Model 3a	Model 3b	Model 4 Community
	Utility	Hybrid	Private	Private	
		(Utility & Private)	(Unregulated)	(Regulated)	
Main driver	Policy = public	Preference for utility	Absence of regulation	Willingness to involve	Willingness to support
for this model	monopoly	involvement, but		private sector	bottom-up, community-
		limited capacity			based initiatives
Operator	Government or	IPP generates and	Private companies	Private company	Community members
characteristics	parastatal utility	utility distributes, or	manage all aspects on a	manages all aspects, in	manage all /most
	manages all	the reverse	"willing seller / willing	a regulated	aspects, usually with
	aspect		buyer-basis"	environment	external support
Examples /	Kenya	Namibia	Somalia	India, Rwanda,	Cape Verde
case study				Tanzania, Senegal	
Pros	Relative ease	As model 1	Ability to deliver	Ability to attract	Higher chance to
	to absorb	 Allows for gradual 	Ability to attract	private funding	adress community
	public funds	introduction of	private funding		interests
	 Uniform tariffs 	private sector			
Cons	Requires	As model 1	High costs	• if the regulatory	High risks in terms of
	capable utility		No consideration of	environment is	sustainability
			safety, environmental	functional	Often unclear
			etc. concerns	Lack of experience	ownership structure



Content Highlight II: Linking Models and Policy

	Model 1 Utility	Model 2: Hybrid (Utility & Private)	Model 3a and 3b: Private	Model 4 Community	
Act of parliament	Topmost "authority": Acts / laws mandate institutions, delegate authority for specific regulation to government bodies (e.g. rural electrification agency, regulator), define roles				
Strategy / policy level	 National electricity / electrification strategy and policies: global decision designating operator model in the country Some countries may encourage more than one operator model Set out national strategy for rural electrification, including whether and where mini-grids will be applied 				
General regulation	For example Environmental Impact Assessments, permits (e.g. water usage for hydro power); Import regulations; Technical standards (products and services) + their enforcement (!); taxation: e.g. VAT; quality of service regulation				
Support interventions	Can be anchored in policy framework: many options, for example CAPEX subsidy (financed through donors, taxes, or consumers), tax breaks, connection subsidies, direct support interventions, loan guarantees, etc.				
Specific operator model regulation (key examples)	 Public procurement Tariffs (collected by utility) 	 Specific licenses and permits; IPP / PPA; Tariffs (uniform tariffs?) Concessions 	 Specific licenses and p Application and appro Concessions; Tariffs (uniform tariffs Future grid connection 	val process (!); ?)	



Content Highlight III: Case Studies

Case Study	Mini-grid Technology	Operator Model	
Cape Verde	Wind hybrid mini-grid	Model 4: Community Model (donor led grant-based)	
India	Biomass-PV Mini-grids	Model 3b: Regulated Private sector PPP model (Subsidized private sector model with reducing subsidies and semi-commercial roll-out)	
Kenya	Diesel gen-set with solar additions (fuel saver)	Model 1: national utility led model	
Namibia	Hybrid inverter technology	Model 2: hybrid (utility and community aspects, and system design optimisation)	
Rwanda	Hydro-based minigrids that are subsequently connected to the main grid	Model 3b: regulated private sector led installations (incorporated into national grid)	
Senegal	Hybrid inverter technology	Model 2: Hybrid (concession model)	
Somalia	Diesel gen-set	Model 3a: unregulated private sector led	
Tanzania	Biomass-/Biogas-based mini- grid	Model 3b: regulated private sector led (anchor client led model incorporated into national grid)	



Preliminary Recommendations

(based on literature, expert interviews and research; selection)

- Rural electrification is expensive and requires cost-sharing, either through subsidies (taxpayers or donors) or through balancing mechanisms (tariff layovers)
- Mini-grids should have a clearly defined role; policies and regulations should be tailored to the desired operator model
- If private sector investment is desired, attractive and secure investment perspectives must be provided, while balancing with environmental, social, and economic considerations
- Regulation: as much as necessary, as little ("light-handed") as possible; all procedures and documentation should be simple and transparent (→ "bankability")
- Future grid connection has benefits (e.g. for customers, but also grid stability), however, regulation must address risks arising for investors



Summary

- Mini-grids will in addition to grid-extention / -densification on the one hand, and standalone systems (SHS, solar lanterns etc.) on the other – be one of the pillars of closing the energy access gap
- Economic viability of mini-grids has vastly improved driven by technology innovations; business model innovation and verification is lagging behind
- Policy & regulatory implications of promoting mini-grids still seem to be not fully understood
- Actual frameworks in most countries to this date not conducive to attracting substantial public / private investment → mini-grids should be "streamlined" at all policy levels
- Mini-Grid Policy Toolkit intended to support this; work in progress, ETA = February 2014; suggestions are welcome at any time

Thank you for your attention!

Michael Franz michael.franz@euei-pdf.org

http://www.euei-pdf.org http://africa-eu-renewables.org/





