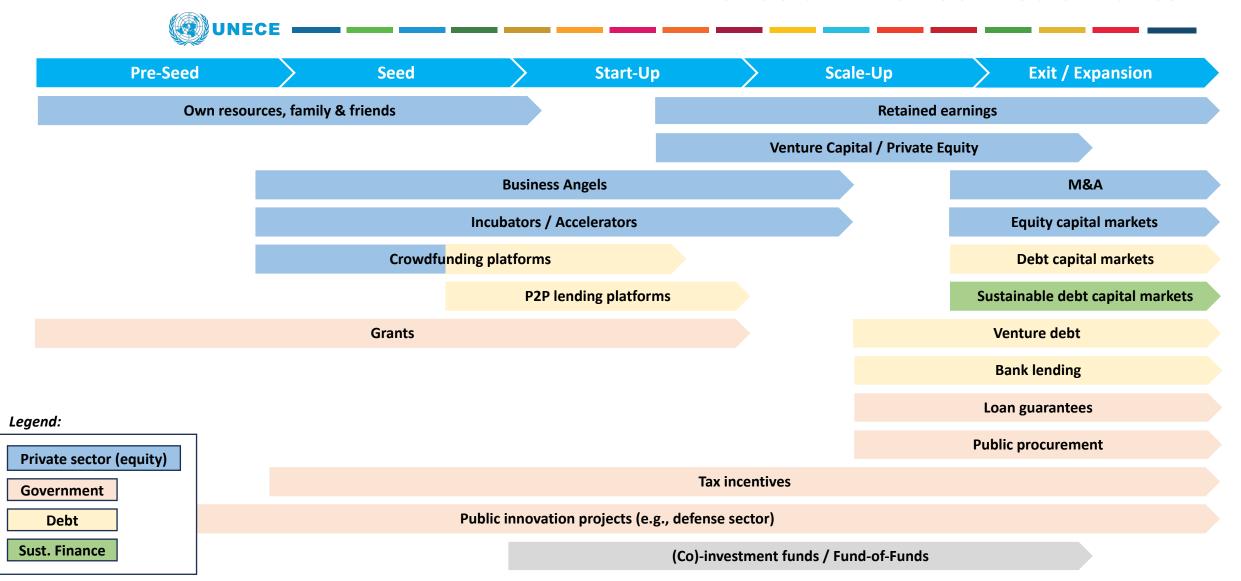
Policy instrument implementation – Innovation finance instruments



Policy instrument implementation – Incubators / Accelerators



Pre-Seed	Seed	Start-Up	Scale-Up	Exit / Expansion	
Own resource	ces, family & friends		Retained	earnings	
			Venture Capital / Private B	Equity	
		Business Angels		M&A	
		ncubators / Accelerators		Equity capital markets	

- Competitive selection of participating firms
- Cycle: Permanent offering vs cohort-based programs
- [+] Various **resources**: Networks, office space, mentoring, research, export promotion, ...
- Direct funding amounts are usually small
- [+] Positive **signaling** to the market & investors [due to filtering out of poor business models]
- Some accelerators created own VC funds & some VCs operate accelerators

Public innovation projects (e.g., defense sector

SPECA Network of Business Incubators and Accelerators for Sustainable Development



Members: Incubators & accelerators; innovation, technology & entrepreneurship agencies; VCs; ...

Activities:

- Workshops (e.g., circular economy, finance)
- Panel discussions
- Roundtables
- Publications (e.g., Handbook)
- Study tours



Policy instrument implementation - Challenges





Limited number & heterogeneity of participants

Policy instrument implementation - Challenges







Knowledge management

Policy instrument implementation - Challenges



-	Challenges for incubators / accelerators:
□	Lack of attractive firms
□	Availability of qualified mentors
□	Limited number of Business Angels / VCs
	Key performance indicators
	Financial sustainability
	External performance reviews
	Universal vs specialized approach